DATE: December 14, 2012

TO: Mayor Thomas Swisstack, Council Members: Chuck Wilkins, Patricia Thomas, Tamara Gutierrez, Mark Scott, Timothy Crum, and Lonnie Clayton
James Babin, Acting City Manager
Laura Fitzpatrick, Assistant City Manager

FROM: Olivia Padilla-Jackson, Financial Services Director

SUBJECT: December 2012 General Fund Gross Receipts Tax Revenue Distribution

The General Fund Gross Receipts Tax (GRT) revenue distribution for December, which is based on October economic activity, was $1,934,783 after adjustments, $109,754 or 6.0 percent above the monthly estimate. Fiscal year to date, GRT revenue to the General Fund is $74,089 below the estimate, which reflects a -0.6 percent variance compared to the annual estimate. Below are some highlights of this month’s distribution and attached is the Rio Rancho Gross Receipts Tax Dashboard showing notable GRT trends.

- The December General Fund GRT distribution was approximately 10 percent higher than the distribution in December of 2011, with utility, services, and retail contributing to the year over year growth. Fiscal year to date, the GRT distribution is eight percent lower.

- Construction GRT to the General Fund fell four percent from the amount one year ago. Fiscal year to date, construction is down 31 percent.

- The Services sector revenue was three percent higher compared to December of 2011, bringing the fiscal year to date growth to 2.5 percent. Losses in Information and Cultural Industries, Educational, and Professional, Scientific and Technical Services are being offset by gains in the Healthcare and Social Assistance and the Medical Hold Harmless distributions. Fiscal year to date, these combined sectors are 28 percent higher.

- Revenue from the broad Retail sector (incorporates Retail, Accommodation and Food and the Food Hold Harmless distribution) rose three percent compared to December of 2011. Fiscal year to date, this category is 2.2 percent higher. While the core retail sector is mostly unchanged, the Food Hold Harmless distribution and the Accommodation and Food Services subsector are leading the gains, both approximately five percent higher.

- Utilities GRT is the strongest performing sector, fiscal year to date, up 9.9 percent.
Rio Rancho Gross Receipts Tax Dashboard

Chart 1: Total Monthly GRT Distribution to General Fund

Chart 2: FY13 Gross Receipts Tax Monthly Revenue Estimate vs. Actual

Chart 3: December Total GRT Distribution: Dollar Change compared to FY12

Chart 4: Health Care and Social Assistance plus Medical Hold Harmless Distribution

Chart 5: Accommodation and Food Services and Food Hold Harmless Distribution

Chart 6: Information and Cultural Industries

The trend has clearly been increasing over the last few years.

The monthly average has increased by $30K over the last year.

Opening of Premier Cinemas

Monthly Average more than Doubled: Primarily in Telecom

Opening of Presbyterian Hospital in RR

Opening of Hewlett Packard

Approx. opening date of Premier Cinemas, Five Guys, Coldstone, Sushi King

45 telecom companies are currently reporting, including AT&T, Quest, Sprint, Verizon, Time Warner, Nextel, T-Mobile